



**TESTIMONY OF**

**LISA TRUMBLE, MBA  
PRESIDENT AND CEO**

**SOUTHERN NEW ENGLAND HEALTHCARE ORGANIZATION**

**SUBMITTED TO THE**

**INSURANCE AND REAL ESTATE COMMITTEE**

**FEBRUARY 21, 2023**

**HB 6620, An Act Promoting Competition In Contracts Between Health  
Carriers And Health Care Providers**

**SB 983, An Act Limiting Anticompetitive Health Care Practices**

Southern New England Healthcare Organization appreciates the opportunity to submit testimony on **HB 6620, An Act Promoting Competition In Contracts Between Health Carriers And Health Care Providers, and SB 983, An Act Limiting Anticompetitive Health Care Practices**. We are committed to working with the legislature and Governor to ensure that this legislation leads to the efficient and effective delivery of healthcare services.

Southern New England HealthCare Organization is recognized as the region's leader in value-based care. Our clinically integrated network is comprised of independent community physician practices and our hospital partner of, Trinity Health Of New England. Trinity Health Of New England includes Saint Francis Hospital and Medical Center and Mount Sinai Rehabilitation Hospital in Hartford, Saint Mary's Hospital in Waterbury, and Johnson Memorial Hospital in Stafford Springs, as well as physician practices, ambulatory services networks, home health, and post-acute services. We are world-class providers and facilities dedicated to preventive, acute, and post-acute care delivered to improve health outcomes, and patient experience, and lower costs. Our robust comprises 1700+ primary and specialty care providers, four hospitals, and approximately 200,000 covered lives.

**We strongly support tiered networks and the cost savings and quality those networks intend to deliver.** We have experienced firsthand the value of clinically integrated providers working together, depending on one another to ensure quality and control costs. As a result, we were selected by the State of Connecticut Comptroller's Office to participate in the Episodes of Care program for the state employee and retiree health plan. The program aims to improve health outcomes for certain common procedures and lower costs through a new "*Network of Distinction*" program.

We are proud to have been selected to partner with the State Comptroller to serve state employees, as we believe that we offer the high-value care.

HB 6620 and sections 1 and 2 of SB 983 ban certain contract clauses in commercial contracts.

We believe provisions that prohibit anti-steering and anti-tiering clauses in contracts between health insurance carriers and providers will promote competition between health care providers will encourage higher- quality and lower-cost health care.

We support limited and tiered network products that promote the use of high-value, clinically integrated providers.

We look forward to continued collaboration on creating a more competitive and affordable healthcare system in Connecticut.

Thank you for your consideration of our position.